

Start Your Consulting Journey.

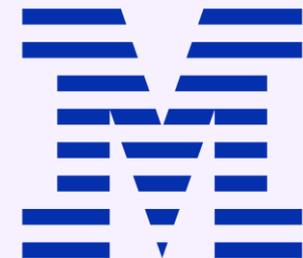
Do your best work ever.



2020 IBM HK Consulting Associate Program
Business & Technology Consulting



▶ **Apply Online**
Deadline: March 6, 2020



#IBMHKConsultingAssociate

Here at IBM Services, we live and breathe a client-first mindset in everything we do. We understand our clients, advise them and deliver meaningful value to them. We inspire them and help them to become their market leaders. We call it The IBM Way and we're looking for people who share this mindset.

In consulting, you will take on new challenges every day, enjoy real responsibility from day one, work with the brightest minds in the business and help us make markets by transforming industries and professions with technology. We are looking for ambitious graduates who are forward thinkers with imagination and drive: people who can develop big ideas and turn them into innovative solutions for our clients.



Application Process



Online Application

By 6 Mar



Online Test

By 13 Mar



Group Interview

End-Mar



Super Day & Panel Interview

Mid-Apr



Job Offer

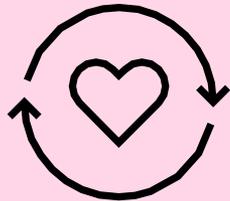
End-Apr to
Early-May



Consulting Associate Experience

Consulting Associates' 1st year experience is a skills-focused acceleration into client services in the IBM way, enabling Associates to do work that matters and own their careers at IBM. We'll provide you the tools, applied training and initial support network to be successful and well-connected, then as quickly as possible, we'll embed you in the business as a meaningful contributor to projects that bring tomorrow's technologies to clients, today.

We focus on ongoing development of future/in-demand skills around emerging technologies in a culture of coaching, continuous personal growth, learning and reinvention.



Training & Development

Skills development is key to IBMers success. To help you on your journey of discovery, our cognitive cloud based learning platform learns about you and creates a personalized learning plan. To further enhance your Professional Development, there are opportunities for coaching and mentoring and you even get a dedicated manager and BluePal. You'll then have the opportunity to apply your knowledge in a commercial environment, via on the job training, adding value to IBM and our clients.

#IBMHKConsultingAssociate
#IBMServicesHKCanDo



As a Technology Consultant, you will help design, develop, and integrate solutions using best practice technologies, tools, techniques, and products our clients demand today. With your strong technical capabilities, you will help to reinvent the digital world of the future; designing and building creative customer experiences; using real-time analytics and cloud technologies; infusing cognition into our clients' enterprises; building mobile and web apps. As part of the next generation of Technology Consultants, you will become one of IBM's technology leaders: Solution Architects, Technical Business Analysts, IT Project Managers, Cognitive Architects, Technical Programme Managers, Digital Specialists, Senior Developers, Distinguished Engineers and Cloud leaders.

You'll grow a strong set of consulting and technical skills working alongside some of the world's leading technology experts in Digital, Cognitive and Cloud, learning from their experience as you take on increasing challenges and responsibilities; all of which provides opportunity for strong career growth.



Your project roles may include:

- Cloud Application Consultant
- Data Scientist
- Oracle/SAP/Salesforce Consultant
- Full Stack Developer
- Experience Platform & Mobile Developer
- Blockchain Developer



**Technology
Consultant**

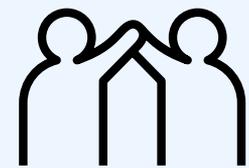
As part of the next generation of Business Consultants, you will work with our clients to solve specific business problems. With excellent people skills you will bridge the gap between users and technology. This will involve working through all or any part of the project lifecycle; understanding the client's requirements and analyzing their business and industry; advising them on best practice or recommended strategy; or designing and delivering solutions.

Projects can last anywhere from a few weeks to over a year, and can be based at a client site, an IBM location or a combination of both. During your first 2 years, you'll move between different assignments, working with a variety of blue-chip clients. You may be designing and building innovative customer experiences, using leading edge methods such as Enterprise Design Thinking, to help understand, plan, solution and execute client work from a user perspective, or analyzing business requirements, and configuring functional software in the next generation of applications; making a difference to our clients, their customers, and to the world.



Your project roles may include:

- Business Analyst
- Project Manager Assistant
- Change Management Consultant
- Business Process & Functional Consultant
- Digital Strategy Consultant
- Customer Experience Consultant



**Business
Consultant**