



Job Title: Technical Sales Executive – Korea Market

Company Overview: Lunar Technology Ltd

Lunar Technology Ltd. is a pioneering force in industrial automation and Industrial IoT (IIoT) solutions, with over three decades of proven innovation and excellence since its founding in 1986. As an official Value-Added Reseller (VAR) of global giants General Electric and Emerson, Lunar delivers cutting-edge automation system integration and next-generation smart city technologies. From energy and water treatment to large-scale transportation infrastructure, Lunar empowers industries with intelligent control systems that drive efficiency, sustainability, and future-ready growth.

Key Details

- Founded: 2010
- Employees: 51–100
- Website: <https://grouplunar.com>
- Authorized VAR: Emerson, General Electric,
- Supplier: CISCO, iEi, Siemens, Schneider Electric

Core Services & Solutions

- Industrial Automation System Integration: Complete engineering for PLC, SCADA, HMI, and DCS systems
- Smart City & IIoT Solutions: Deployment of Industrial Internet of Things (IIoT)-enabled platforms
- System Upgrades & Maintenance: Modernization of legacy infrastructure and comprehensive after-sales service
- E&M Engineering Projects: Full-cycle design, supply, installation, and commissioning of electrical/mechanical systems

Major Projects

- Transportation Infrastructure:
 - o CCMS replacements at Tate's Cairn Tunnel, Eastern Harbour Tunnel, and Shing Mun Tunnel
 - o MTR tunnel and building control system maintenance for Tseung Kwan O Line and Airport Line
- Power & Energy:
 - o Automation upgrades at Lamma Power Station
 - o Fire suppression systems and gas turbine SCADA solutions
- Water Treatment Facilities:
 - o SCADA and PLC upgrades at Sheung Shui, Ma On Shan, and Sai Kung sewage treatment plants
 - o Automation system deployments at Kau To and Sha Tin sites

Job Title: Technical Sales Executive – Korea Market (Founding Member)

Location: Seoul

Employment Type: Full-time (3-month probation)

Start Date: Immediate or negotiable

Training: 1–3 months initial training at HQ in Hong Kong

Your Mission

As the inaugural team member for our Korea operations, you will play a pivotal role in driving our market entry and long-term expansion strategy. Your responsibilities will include cultivating key client relationships, initiating strategic pilot projects, and laying the groundwork for a sustainable business presence. This is a unique opportunity to take a leadership role in shaping a regional branch from its inception and building a platform for future growth.

Responsibilities

- Act as our Korea market representative
- Source and manage relationships with industrial clients and local partners
- Lead sales efforts from prospecting to closing contracts
- Coordinate with global technical teams for solution design and support
- Translate and adapt technical materials for the Korean market
- Share market insights and propose strategic adjustments
- Travel for training, meetings, or exhibitions as needed

Qualifications:

Entry-Level Candidates:

- Bachelor's degree (Engineering or similar, STEM field)
- Native-level Korean language proficiency
- Eagerness to learn and take ownership in a startup-like role

Offer

- Competitive salary
- 3-month probation with full-time conversion
- Initial overseas training at Hong Kong HQ
- Flexible and autonomous work environment
- Fast-track to leadership as Korea team grows

Contact point:

If you're interested, please send the CV to the following email:
jonathan@grouplunar.com (Jonathan - Business Development)